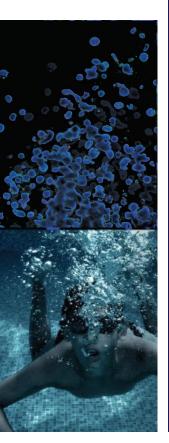


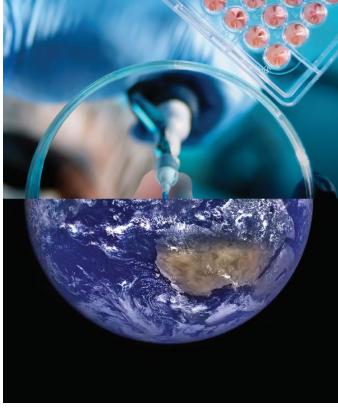
Advancements in Human Cell Line Cryopreservation for Assay Ready Efficiency



Lukas Underwood, Ph.D.
Scientist, BioNexus Cryobiology, ATCC

Credible Leads to Incredible™





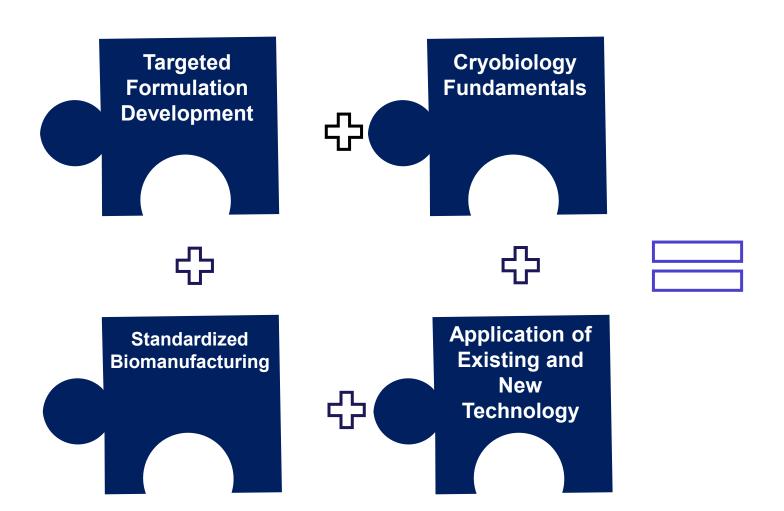
About ATCC®

- Founded in 1925, ATCC[®] is a non-profit organization with HQ in Manassas, VA, and an R&D and Services center in Gaithersburg, MD
- World's premier biological materials resource and standards development organization
 - -5,000 cell lines
 - 80,000 microorganisms
 - Genomic & synthetic nucleic acids
 - Media/reagents

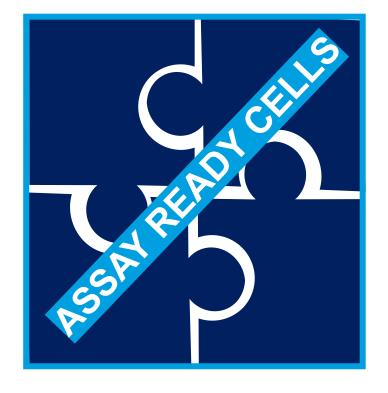
- ATCC® collaborates with and supports the scientific community with industry-standard biological products and innovative solutions
- Growing portfolio of products and services
- Sales and distribution in 150 countries,
 19 international distributors
- Talented team of 500+ employees, over onethird with advanced degrees



Let's set the stage



New Product Format



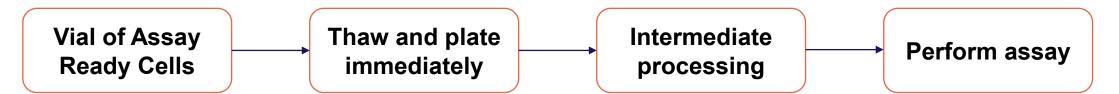


What is the Assay Ready format?

Market pain point

- Cell culture is time, resource, and labor expensive
- Long-term culture may experience sterility issues or phenotypic drift

Assay Ready Solution



Characteristics

- Remove requirement for continuous culture
- Rigorous quality validation
- Versatile assay applications



Saving time with Assay Ready cells

Assay development and pilot testing

Conventional

- Labs may be assessing feasibility of multiple cell models
- Short culture requirements for each can add up

Assay Ready

"Go or no-go" decisions can be made faster

Generation of Working Cell Banks (WCBs)

Conventional

- Thaw and expansion of material can take 4-8 weeks
- Difficult to maintain consistency
- Large amount of resources

Assay Ready

- Assay Ready cells replace working cell bank
- Series of costs and challenges into a single product price point

Day-to-day Assay Performance

Conventional

- Vials thawed from WCB my take 1-2 weeks for full functional recovery
- More effort scheduling effort

Assay Ready

 Remove recovery culture, simplify scheduling.



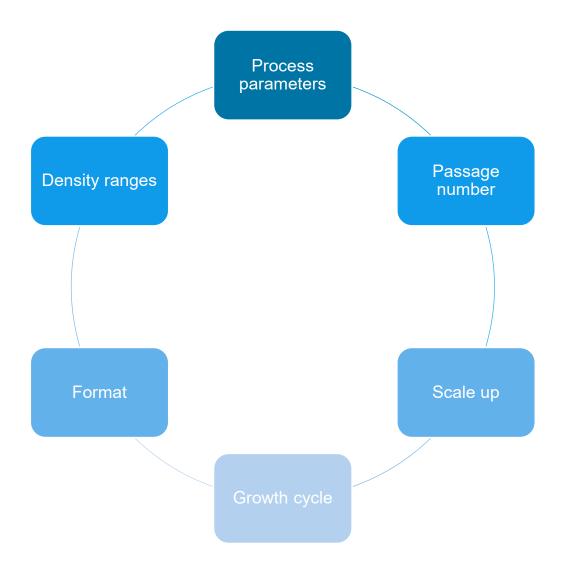
Ideation to realization

Maintaining market and product requirements through the series of processes enabling biological products

Bioproduction (Large-scale generation of biological material) Create standardized, healthy cells that respond consistently to the stresses of cryopreservation Cryopreservation (Long-term storage of biological material) Develop a formulation and protocol to minimize freeze/thaw cell stress for enhanced recovery Maintain post-thaw cell characteristics through non-ideal temperature conditions in transit to customer



Bioproduction

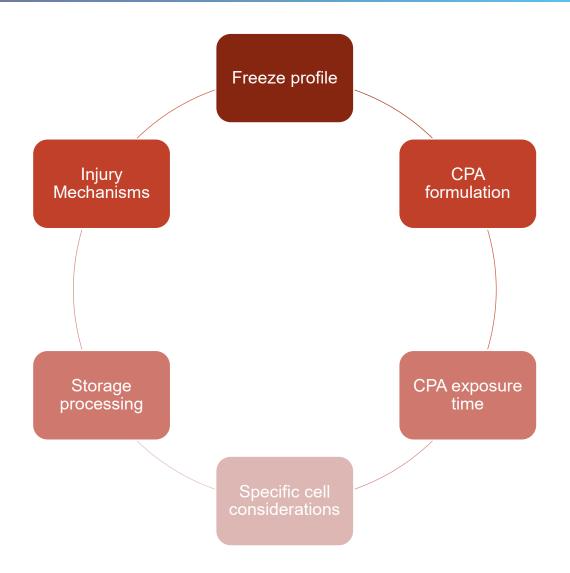


Primary Goal: Consistency

- Strictly controlled set of process parameters for consistent phenotype at time of harvest
- Challenge: maintaining consistency through scale-up
- ATCC has decades of experience



Cryopreservation



Primary Goal: Maintain cell health and reduce recovery time

Secondary Goal: Standardization

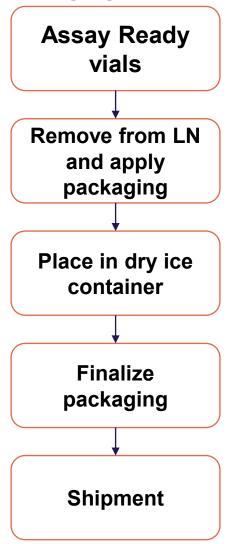
Challenge: ice crystal injury and CPA toxicity with longer exposure times

- Proprietary cryoformulation
 - Animal by-product free (consistency)
 - Low toxicity
- Freezing process
 - Utilize validated controlled rate freezers for large scale cryopreservation
 - Automated vialing to reduce CPA exposure time
 - Proprietary freezing protocol to precisely control ice nucleation and propagation



Shipping

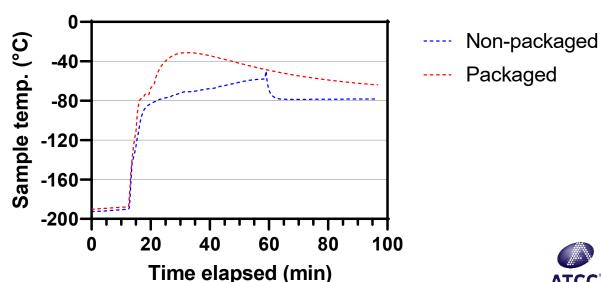
Packaging Workflow



Primary Goal: Maintaining preservation stability Challenges:

- Non-cryogenic shipping (dry ice)
- Complex packaging set-up
 - Primary receptacle
 - Secondary packaging
 - Outer packaging

Temperature probe of cryopreserved vials packaged and placed on dry ice







Application Data



Pilot Assay Ready products

THP-1-AR (ATCC[®] TIB-202-AR[™]) and THP-1-NFκB-Luc2-AR (ATCC[®] TIB-202-NFkB-LUC2-AR[™])

- Assay Ready suspension cell
- Model for human monocytes and macrophages
- Data highlighting use in inflammatory studies, macrophage differentiation, and phagocytosis assays

Assessment of Assay Ready Efficacy

Assay Ready cells plated immediately post-thaw

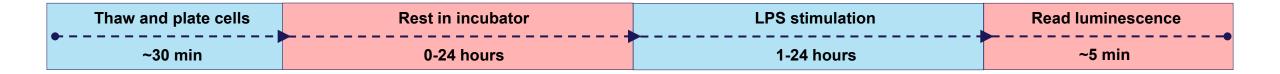
VS

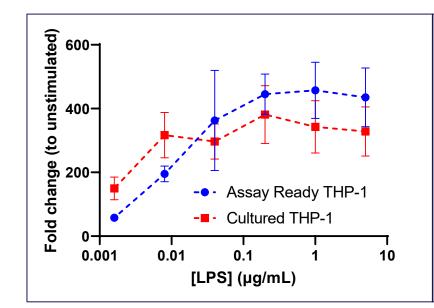
Propagation model plated from continuous culture

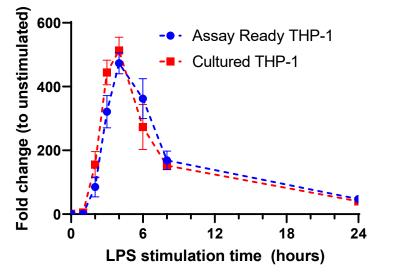


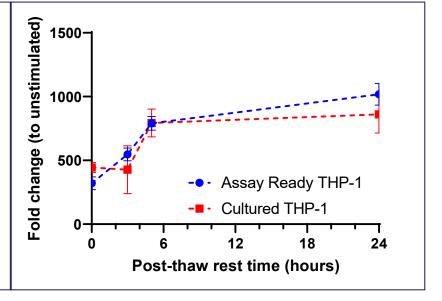
Inflammatory signaling – NFkB activation

THP-1-NFkB-Luc2-AR (ATCC® TIB-202-NFkB-LUC2-AR™) vs. Cultured THP-1-NFkB-Luc2 (ATCC® TIB-202-NFkB-LUC2™)





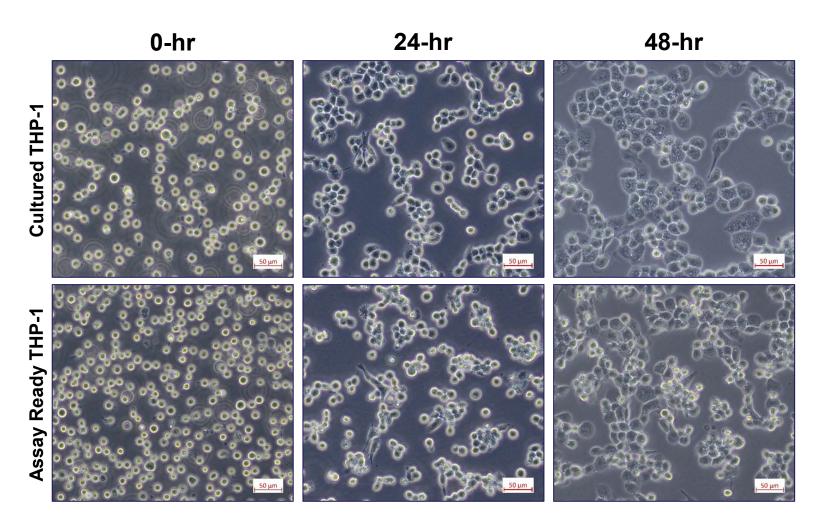






Macrophage differentiation: Morphology

THP-1-AR (ATCC[®] TIB-202-ARTM) vs. Cultured THP-1 (ATCC[®] TIB-202TM)



Morphology indicators of differentiation

- Plate adherence
- Increase in cytoplasmic volume
- Enhanced granularity

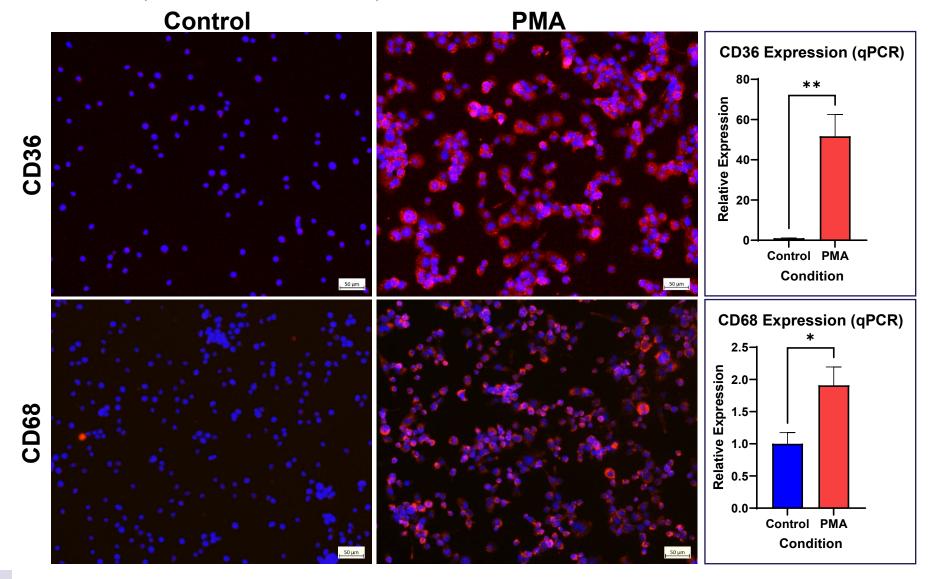
Differentiation protocol

- 48 hours incubation
- 100 ng/mL phorbol 12myristate 13-acetate (PMA)



Macrophage differentiation: Marker expression

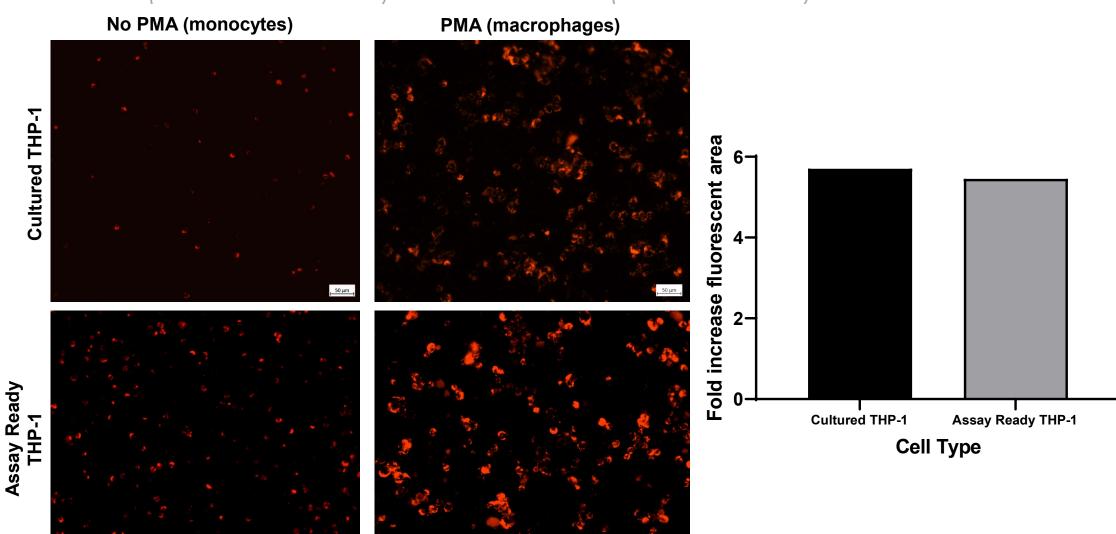
THP-1-AR (ATCC $^{\circ}$ TIB-202-AR $^{\mathsf{TM}}$)





Phagocytosis (pHrodo)

THP-1-AR (ATCC®TIB-202-AR™) vs. Cultured THP-1 (ATCC®TIB-202™)

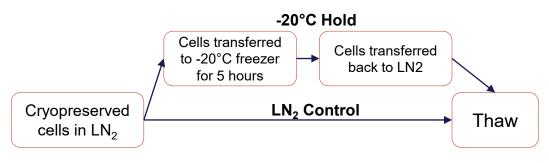


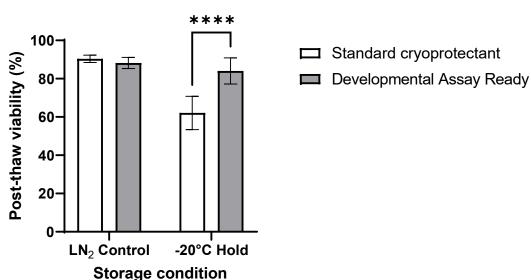


Hep G2

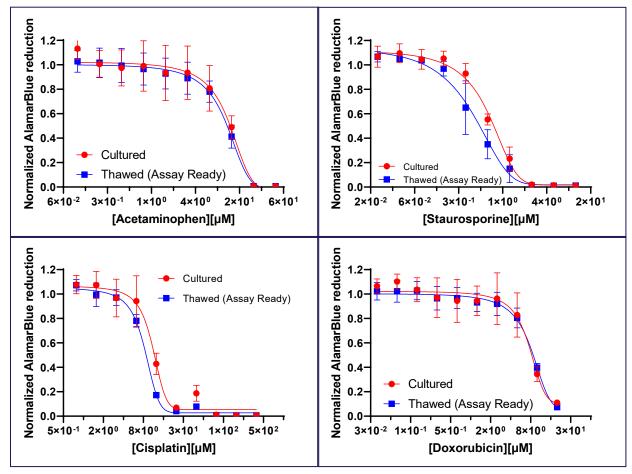
Adherent format – under development

CPA improves post-thaw outcome under simulated loss of temperature control





Drug toxicity response





Wrap-up

- Defined market pain point (continuous cell culture) and how the Assay Ready cells address it
- Moving from ideation to realization through market and product requirements and maintaining them through processes required for the biological format
- Introduced pilot products (THP-1-AR and THP-1-NFkB-Luc2-AR)
 - Pro-inflammatory pathways (NFκB)
 - Macrophage differentiation (morphology, markers)
 - phagocytic uptake tracking
- Hep G2 developmental data
 - New formulation enhancing shipping stability
 - Plugging into drug toxicity response



Acknowledgments

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Thank you!

